Ford Motor Company Ford Division St. Louis District FAST-FINDER Dealer List September 19, 1973

DEAL		TP NAME	TOWN, STATE	TELEPHONE	PERSON RESPONSIBL
BLEE		TARGET STATE	ETATE LEAT	all all a gra	
A 00		Ford, Inc.	Jennings, Mo.	314-868-9000	Larry Frye ·
A 00		Motor Company	St. Charles, Mo.	314-946-6611	Frank Healy
A 00	Valley F	ord, Inc.	Florissant, Mo.	314-838-6200	Russ Zingrich
A 00			St. Louis, Mo.	314-429-4455	Bernie Seeck
A 000		Ford, Inc.	St. Louis, Mo.	314-741-5800	Jerry Schisler
A 00'		Ford Sales, Inc.	St. Louis, Mo.	314-231-8200	Ed Hary
A 010		vely Ford, Inc.	St. Louis, Mo.	314-385-2513	Frank Cosentino
A 700		Motor Company	E. St. Louis, Ill.	314-436-3285	Russ Pierce
A 70		hlt, Inc.	Granite City, Ill.	618-876-0300	Al Staley
A 900		Ford Truck Sales	St. Louis, Mo.	314-241-9140	Harold Brewer
B 008	Onen Ded	MOL-SELVES .	Mahlmille We		
			Mehlville, Mo.	21/ 227 5700	Man Prome
B 011		rson Ford, Inc.	Ballwin, Mo.	314-227-5700	Tom Emms
B 012		ountry Ford, Inc.	Clayton, Mo.	314-862-5500	Ronald Jung
B 013		evens Ford, Inc.	Kirkwood, Mo.	314-822-9300	Terry Ryan
B 014		Ford, Inc.	Maplewood, Mo.	314-645-2780	Lou Baumann
B 015		Ford Company	St. Louis, Mo.	314-664-4100	Bill Schicker
B 016		clair Ford, Inc.	St. Louis, Mo.	314-892-2600	Frank Talbert
B 017		Ford Sales, Inc.	Imperial, Mo.	314-464-5264	Larry Stovesand
B 018	Sunset A	uto Company, Inc.	Sappington, Mo.	314-843-4431	Bill Sutton
B 019		Ford, Inc.	Crestwood, Mo.	314-961-1724	Jerry Zeiser
C 400	Klauster	meier Ford Sales	Alhambra, Ill.	618-488-3435	Hib Schumacher
C 401	Roberts	Motors, Inc.	Alton, Ill.	618-355-0221	Sam Roberts
C 402		rg Ford, Inc.	Belleville, Ill.	618-234-0330	Carl Grumley
C 403		Ford, Inc.	Collinsville, Ill.	618-344-5105	Hank Goodson
C 404		Motors Company	Columbia, Ill.	618-281-5106	Raymond Griesbach
C 405		ford, Inc.	Edwardsville, Ill.	618-656-4182	Bob Long
C 406		ord Ranch	Freeburg, Ill.	618-539-3183	Dave Favre
C 408			Highland, Ill.	618-654-2122	Harry Buchanan
C 410					
C 411			Marissa, Ill.	618-295-2331	Donald Riess
		Ford Sales	Mascoutah, Ill.	618-566-2111	Roy Terveer
C 412		tor Company	Millstadt, Ill.	618-476-3051	William Mertz
C 413		otor Company, Inc.	New Athens, Ill.	618-475-2127	Allen Feurer
C 414			O'Fallon, Ill.	618-632-6383	Darvin Huller
C 416			Waterloo, Ill.	618-939-6171	Jack Toal
C 417		ord, Inc.	Wood River, Ill.	618-741-2386	Clarence Nie
C 425		lle Motor Co., Inc.	Jerseyville, Ill.	618-498-2139	Matthew Dwyer
C 462	Wade For	d Sales, Inc.	Greenville, Ill.	618-664-0775	Lyman Wade
D 418		Ford, Inc.	Ashland, Ill.	217-476-3515	Richard Lockett
D 419		Motor Sales	Barry, Ill.	217-335-2723	Homer Fletcher
D 420	Bill Ben	ee Ford, Inc.	Beardstown, Ill.	217-323-1333	William Bence
D 421	The same of the sa	man Ford, Inc.	Carrollton, Ill.	217-942-6916	Joe Hartman
D 423		Ford Sales	Hardin, Ill.	618-576-2227	Vince Robeen
D 424			Jacksonville, Ill.	217-245-7101	Jim Bates
D 426		Ford, Inc.	Mt. Sterling, Ill.	217-773-3331	Rod Cain
D 427		Ford-Merc., Inc.	Petersburg, Ill.	217-632-3211	James Pendleton
D 428		ord-Merc., Inc.	Pittsfield, Ill.	217-285-4466	Loyd Yaeger
D 429		Control of the Contro		217-222-8400	Vance Pfrimmer
	AND DESCRIPTION OF THE PERSON	sser Ford, Inc.	Quincy, Ill.		
D 430		ros. Garage	Greenfield, Ill.	217-368-2626	Russell Morrow
D 437		ord Motors, Inc.	Carlinville, Ill.	217-854-3195	Dave Schmidt
D 439			Gillespie, Ill.	217-839-2145	Henry Drew
D 440		rd Sales, Inc.	Hillsboro, Ill.	217-532-3921	Donald Brown

DEALER		MAIN MAIN	ENAL TIM	
CODE	DEALERSHIP NAME	TOWN, STATE	TELEPHONE	PERSON RESPONSIBLE
D 442	M. I. Ford, Inc.	Litchfield, Ill.	217-324-3965	James Irvin
	Heck's Ford Sales	Nokomis, Ill.	217-563-2914	Herbert Heck
D 446			217-229-4211	Darald Peters
D 450	Darald Peters Ford, Inc.	Raymond, Ill.	618-635-2513	Ronald Bond
D 452	Bond Ford Sales	Staunton, Ill.		DODGETHER OF THE PROPERTY OF
D 455	Mackie Ford Sales	Virden, Ill.	217-965-3317	Robert Mackie
E 434	Kuhle Ford, Inc.	Assumption, Ill.	217-226-3217	Larry Price
E 435	JEM Motors	Auburn, Ill.	217-438-6191	John Michelich
E 438	Northtown Ford, Inc.	Decatur, Ill.	217-877-5441	Don Priepot
E 441	I. Graves Motor Company	Illiopolis, Ill.	217-486-3021	Ira Graves
E 445	Stapleton Ford Sales	New Berlin, Ill.	217-488-3225	Pat Stapleton
E 451	Krigbaum Ford, Inc.	Springfield, Ill.	217-544-0761	Larry Robinson
E 454	Hopper-Grant Ford, Inc.	Taylorville, Ill.	217-824-2297	Terry Grant
E 456	Beccue Ford Sales	Altamont, Ill.	618-483-6182	Harry Beccue
			217-342-3929	Humphrey Laue
E 459	Laue Motor Company	Effingham, Ill.	618-245-3361	Duane Engel
E 460	Engel Bros., Inc.	Farina, Ill.	217-768-3217	Art Callison
E 464	Callison Ford Sales	Moweaqua, Ill.		Charles Wilson
E 469	M.J. Wilson Auto Co., Inc.	Shelbyville, Ill.	217-774-2191	
E 470	Beals Motor Company	Stewardson, Ill.	217-682-3296	Ralph Beals
E 471	Shasteen Motors, Inc.	Sullivan, Ill.	217-728-7384	Raymond Shasteen
E 472	Craycroft Motor Company	Vandalia, Ill.	618-283-3673	Phillip Craycroft
E 473	Glasscock Motors	Windsor, Ill.	217-459-2211	George Glasscock
F 458	Bill-Rick Ford, Inc.	Centralia, Ill.	618-532-4733	Frank Reichenbache
F 461	Bert Holman Ford, Inc.	Flora, Ill.	618-662-2193	Bert Holman
F 466	Hull Motors, Inc.	Olney, Ill.	618-393-2159	Wendell Hull
F 468	Joe Hotze Ford-Mercury	Salem, Ill.	618-548-1711	Joe Hotze
F 474	Edwards County Motors	Albion, Ill.	618-445-2616	Charles Turner
F 476	Breese Motor Sales, Inc.	Breese, Ill.	618-526-7712	Lewis Dorries
		Carlyle, Ill.	618-594-3121	Al Wiegman
F 477	Wiegman Motor Co., Inc.		618-382-4611	Walter Williamson
F 478	Williamson Ford-Mercury	Carmi, Ill.	618-542-3838	George Sims
F 480	Sims Motor Sales, Inc.	DuQuoin, Ill.		
F 481	Musgrave Ford Sales	Fairfield, Ill.	618-842-5116	Ulla Musgrave
F 484	Sunnyside Motors, Inc.	Mt. Carmel, Ill.	618-262-5161	Robert Mobley
F 485	Holman Motor Co., Inc.	Mt. Vernon, Ill.	618-242-0264	G. B. Holman, Jr.
F 486	Moedahl Ford-Merc. Sales	Nashville, Ill.	618-327-8264	David Moehle
F 487	Everett Rice Ford-Merc.Sls.	Pinckneyville, Ill.	618-357-8281	Everett Rice
F 489	A.B.J. Ford, Inc.	Trenton, Ill.	618-224-9316	Jos. Kohlbrecher
F 491	Lear Ford Sales	West Salem, Ill.	618-456-8821	James Lear
F 496	Mel & Rocky's Ford, Inc.	Chester, Ill.	618-826-4551	Clarence Rockwell
F 508	Ratz Motor Company	Red Bud, Ill.	618-282-2375	Oliver Ratz
F 513	C. Cowell Ford, Inc.	Sparta, Ill.	618-443-3114	C. G. Cowell
G 475	Taylor Motor Company	Benton, Ill.	618-439-3121	Robert Taylor
G 479	Vic Kretz Ford	Christopher, Ill.	618-724-2427	Vic Kretz
	Connaway-Smith Ford, Inc.	McLeansboro, Ill.	618-643-2368	Bill Smith
G 483		West Frankfort, Ill.	618-932-3184	Dave Woods
G 490	Tomlinson Motor Company		618-833-2188	Luther Davis
G 492	Bishop-Davis Ford, Inc.	Anna, Ill.	A	THE RESERVE TO SERVE
G 493	Pete Thomas Ford, Inc.	Cairo, Ill.	618-734-0033	Jim Cox
G 494	Vogler Motor Co., Inc.	Carbondale, Ill.	618-457-8135	Frank Black
G 497	Boaz Motor Sales	Cobden, Ill.	618-893-2413	Howard Boaz
G 499	Hendrix-Hiller Ford, Inc.	Eldorado, Ill.	618-273-3337	Fonnie Hendrix
G 500	Raines Country Ford	Golconda, Ill.	618-285-6662	Carl Raines

CODE	DEALERSHIP NAME	TOWN, STATE	TELEPHONE	PERSON RESPONSIBLE
G 501	Tom Johns Ford-Mercury	Harrisburg, Ill.	618-253-7111	Tom Johns
G 502	Brewster Motors, Inc.	Herrin, Ill.	618-942-2102	Gary Wade
G 503	Broadway Motors Company	Johnston City, Ill.	618-983-6411	Luther Hyden
G 504	Noel Ford-Mercury Sales	Marion, Ill.	618-993-2161	L. E. Noel
G 505	Rudd-Woodall Ford-Mercury	Metropolis, Ill.	618-524-2695	David Rudd
G 506	Stout Ford Sales	Mounds, Ill.	618-745-6429	D. B. Stout
		Murphysboro, Ill.	618-687-1791	R. B. Morgan
G 507	Southern Ford, Inc.	Shawneetown, Ill.	618-269-3472	Larry Rich
G 512 G 514	Rich Motor Company Lindsey Motor Sales	Vienna, Ill.	618-658-5181	Ken Lindsey
I 515	Fred A. Groves Motor Co.	Cape Girardeau, Mo.	314-335-5572	Cliff Irwin
I 516	Courtesy Ford, Inc.	Charleston, Mo.	314-683-3336	Dewey Boyd
I 518	City Motor Sales	Dexter, Mo.	314-624-5111	Clifford Shell
I 519		East Prairie, Mo.	314-649-3581	Lee Presson
	Presson Ford Sales		314-756-4536	C. E. Wade
I 520	Farmington Motor Company	Farmington, Mo.		
I 521	Sam Scism Motors, Inc.	Flat River, Mo.	314-431-3177	Sam Scism
I 522	Sheets Motor Company	Fredericktown, Mo.	314-783-6433	William Sheets
I 523	Valley Motor Company	Ironton, Mo.	314-546-7916	C. Vernon Reeves
I 525	Lutesville Motor Company	Lutesville, Mo.	314-238-2631	Paul Thomas
I 526	New Madrid Auto Sales	New Madrid, Mo.	314-748-2574	Robert Pogue
I 527	Midway Ford Sales, Inc.	Perryville, Mo.	314-547-2531	Bob McMillian
I 528	Ross Ford Sales, Inc.	Piedmont, Mo.	314-223-4225	Richard Ross
I 529	Bluff City Motors	Poplar Bluff, Mo.	314-785-6484	Butch Shackelford
I 530	Bill Hayes Ford Sales	Portageville, Mo.	314-379-5477	Bill Hayes
I 531	Prince Ford Sales, Inc.	Ste. Genevieve, Mo.	314-883-3333	William Prince
I 532	Sikeston Motor Company	Sikeston, Mo.	314-471-1256	Clint Elledge
J 533	J. B. Gum Motor Company	Alton, Mo.	417-778-7235	Ralph Johnson
J 534	Sallee Motor Co., Inc.	Ava, Mo.	417-683-4410	Don Sallee
J 535	Coats Ford Sales, Inc.	Cabool, Mo.	417-962-4236	Bob Coats
J 536	Wilkerson Motor Company	Conway, Mo.	417-589-6802	W. M. Wilkerson
J 538	Community Ford Sales, Inc.	Doniphan, Mo.	314-996-2134	James Hixson
J 539	Rayfield Motor Company	Ellington, Mo.	314-663-2212	Doug Rayfield
J 541	Amyx Auto Company	Gainesville, Mo.	417-679-4213	Ralph Amyx
J 542	Romines Motor Company	Houston, Mo.	417-967-2032	Glen Romines
J 543	Eastburn-Smith Ford, Inc.	Lebanon, Mo.	417-532-3146	Larry Smith
		Licking, Mo.	314-674-2235	Wilford Crow
J 544	Licking Motor Company		417-924-3600	Leo Holmes
J 545	Holmes Ford	Mansfield, Mo.	417-926-4872	Louis Still
J 546	Louis Still Motor Company	Mountain Grove, Mo.		
J 547	Eidson Ford	Mountain View, Mo.	417-934-2645	Norman Eidson
J 550	Diehl Montgomery, Inc.	Rolla, Mo.	314-364-1211	George Montgomery
J 551	Hutcheson Ford Sales, Inc.	St. James, Mo.	314-265-3311	Guy Hutcheson
J 552	Dent County Motors, Inc.	Salem, Mo.	314-729-3131	Mel Englemeier
J 557	Morlan-Shell Ford, Inc.	West Plains, Mo.	417-256-3193	Chet Harpole
J 558	White Ford Sales	Willow Springs, Mo.	417-469-3296	Ronald White
K 537	Dixon Ford Sales	Dixon, Mo.	314-759-6135	Bobby Walters
K 556	Mark Twain Motors, Inc.	Waynesville, Mo.	314-336-3411	Don Robinson
K 578	Burkle Motor Company, Inc.	Boonville, Mo.	816-882-2732	A. E. Burkle
K 579	Todd-Hogge, Inc.	California, Mo.	314-796-2147	Robert Hogge
K 580	Andrews Ford Sales	Camdenton, Mo.	314-346-2245	Lloyd Andrews
K 581	Lewis-Adams Ford, Inc.	Centralia, Mo.	314-682-2118	Jack Adams
K 582	Joe Machens Ford	Columbia, Mo.	314-445-4411	Jack Banning
K 583	Evans Ford, Inc.	Eldon, Mo.	314-392-5651	Arvel Roth

DEALER	N MANUFACTURE COLUMN TO THE PROPERTY OF THE PR				
CODE	DEALERSHIP NAME	TOWN, STATE		TELEPHONE	PERSON RESPONSIBL
K 585	Boulware H. Jameson, Inc.	Fulton, Mo.		314-642-6661	John Jameson
K 587	Eads Motor Company	Iberia, Mo.		314-793-2222	S. D. Woolery
K 588	Schanzmeyer Ford, Inc.	Jefferson City,	Mo.	314-636-7155	Sales Manager
K 591	Carroll Motor Company	Mexico, Mo.		314-581-2888	Jack Webber
K 593	Hainen Ford	Tipton, Mo.		816-433-5545	Bernard Hainen
K 595	Versailles Motor Company	Versailles, Mo.		314-378-4653	Rufus Harms
L 597	Smith Motor	Brookfield, Mo.		816-258-2267	Larry Smith
L 601	Lewis County Motor Co.	Canton, Mo.		314-288-4433	Bill Dorris
L 603	Cahalan Ford-Merc., Inc.	Edina, Mo.		816-397-2327	
L 604	Tom Boland Ford, Inc.				Ray Cahalan, Jr.
L 605	Kahoka Motor Company	Hannibal, Mo.		314-221-9350	Tom Boland
L 606	Reiser Ford-Mercury	Kahoka, Mo.		816-727-2181	William Gutting
L 608		Kirksville, Mo.		816-665-3704	Wayne Reiser
L 609	Beeler Motor Co., Inc.	Lancaster, Mo.		816-457-3710	Rex Beeler
L 611	Sutton Ford Sales	Macon, Mo.		816-385-2323	Jim Sutton
L 612	J. O. Woodsmall & Son	Memphis, Mo.		816-465-2083	Webb Woodsmall
	Eddy Motor	Milan, Mo.		816-265-4600	H. Quinton Eddy
L 613	Moberly Motor Company	Moberly, Mo.		816-263-6000	Tom Miller
L 614	Clark Motor Sales	Monroe City, Mo.		314-735-4510	Bob Clark
L 616	Lovegreen Motor Company	Palmyra, Mo.		314-769-2255	James Lovegreen
L 617	White Motor Company	Paris, Mo.		816-327-4188	Rich White
L 619	Jackson Motors	Salisbury, Mo.		816-388-6427	Myron Jackson
L 620	Bob Engle Ford Sales	Shelbina, Mo.		314-588-2123	Bob Engle
L 621	Ryals Ford, Inc.	Unionville, Mo.		816-947-2808	Richard Ryals
M 548	Elsey Motor Company	Potosi, Mo.		314-438-3141	Jack Elsey
M 553	Schwieder Ford	Steelville, Mo.		314-775-2222	Ed Schwieder
M 559	Long Ford Sales, Inc.	Allenton, Mo.		314-225-5378	Wilbert Long
M 561	Oberdorfer Motors, Inc.	DeSoto, Mo.		314-296-5161	Gene Sullens
M 562	Gladney Ford	Elsberry, Mo.		314-898-5506	Bill Gladney
M 563	Rohlman-Kordsmeier Ford	Festus, Mo.		314-296-0200	George Kordsmeier
M 564	Boyer-Chancellor Ford	Hermann, Mo.		314-486-5425	Ray Chancellor
M 568	Elmore Ford, Inc.	Montgomery City,	Mo-	314-564-2245	Byron Tate
M 569	New Haven Motor Company	New Haven, Mo.	2200	314-237-2161	Norman Liesmann
M 571	Tucker Motor, Inc.	Sullivan, Mo.		314-468-4101	
M 572	Ray Price Ford-Merc.	Troy, Mo.		314-528-8252	Tom Tucker
M 573	Barreth Ford				Ray Price
M 574	Fairway Ford Sales, Inc.	Union, Mo.		314-583-3444	Robert Barreth
M 575	Washington Motor Company	Warrenton, Mo.		314-456-2233	Don Gaither
M 576	B.M.P. Ford, Inc.	Washington, Mo.		314-239-4500	I. V. Bocklage
M 592		Wentzville, Mo.		314-327-6243	Ted Bross
M 594	Wehmeyer Motors, Inc. Mel Storch Ford, Inc.	Rosebud, Mo.		314-764-3331	Charles Wehmeyer
//4	THE DOOLEN FORG, INC.	Vandalia, Mo.		314-594-6407	Clayton Storch

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